

SOCIÉTÉ ANONYME
ANDRÉ CITROËN

AU CAPITAL DE 6 MILLIARDS 405 MILLIONS DE FRANCS

Téléphone : VAUGIRARD
70-00 — 72-10 — 73-10

117 A 167, QUAI DE JAVEL
PARIS - XV'

Adresse Télégraphique
CITROËN-PARIS

Registre du Commerce SEINE 216.018 B
Répertoire Producteurs N° 3401 Seine C.A.O
Compte Chèques Postaux PARIS 913-12



Le 10th February 1955.

RÉFÉRENCE A RAPPELER

See Exportation
ME/GA N° 343

Mr. DIRSCHEL
Melrose Sweetzer Service,
8269-75 Melrose Ave.,
LOS ANGELES 46
Calif. U.S.A.

Dear Mr. Dirschel,

As you know, CITROËN CARS CORPORATION is established in Los Angeles, which is Factory owned subsidiary and Distributor of Citroen Cars in U.S.A.

From now on you will have to be in contact with this organisation, addressing to them your orders and cheques, which they will transmit to Paris.

On the other hand, I should like to inform you that due to this fact, we have to alter the commissions we will have to pay to our Dealers in U.S.A. You will get in the future :

Per the Sales in U.S.A. \$

| | | |
|---|-----------------------|---|
| - 2 CV | from \$ 200 to \$ 250 | { approximately, the sales price not being definitely fixed. |
| - 11 BL | \$ 420 | |
| - 11 B Normal | £ 460 | |
| - 15 Six "H" (with the new suspension) | \$ 500 | { approximately, the sales price not being definitely fixed. |

(Over)

For Overseas deliveries :

| | <u>The Price</u> | <u>Your commission</u> |
|------------------|------------------|------------------------|
| 2CV | \$ 996 | \$ 132 |
| - 11BL | \$ 1551 | \$ 230 |
| - 11B Normal ... | \$ 1638 | \$ 250 |
| - 15 Six "H" ... | \$ 2235 | \$ 300 |

The cheques you will have to hand over to
CITROEN CARS CORPORATION in Los Angeles will be consequently :

| | | |
|---------------|----|---------|
| - 2CV | of | \$ 778 |
| - 11BL | of | \$ 1321 |
| - 11 B Normal | of | \$ 1388 |
| - 15 Six | of | \$ 1935 |

This decrease of commission is mainly due to the important expenses we are assuming for publicity and for the repurchase of cars at the fixed price in \$ U.S.A.

Yours truly,

M. KOUNDADZE.

*I will be in h. q.
in 2 weeks time - Catal
Kind regards
MK.*

NYork - 19.2.55